

# Monthly News flash of sales

FY2011 (April 1, 2011 ~ March 31, 2012)

% Change Over Previous Year

## BOOKOFF STORE (Stores managed directly)

Same-stores	2011										2012		
	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	
Number of stores	286	286	280	282	285	285	285	290	294	299			
Year ratio before sales	96.5%	92.9%	93.1%	96.7%	96.2%	92.1%	99.9%	97.6%	99.8%	98.9%			
All stores	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	
Number of stores	312	310	310	310	309	309	311	308	310	310			
Year ratio before sales	101.9%	100.2%	99.8%	103.5%	102.5%	98.2%	105.0%	101.0%	103.2%	101.1%			

Report of store that we manage directly in Japan

## REUSE STORE (Stores managed directly)

Same-stores	2011										2012		
	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	
Number of stores	84	83	71	81	78	86	66	65	68	65			
Year ratio before sales	99.2%	97.2%	87.9%	100.4%	106.1%	102.9%	101.5%	101.5%	100.4%	99.5%			
All stores	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	
Number of stores	97	99	97	99	97	97	78	76	78	75			
Year ratio before sales	110.4%	112.2%	104.4%	119.0%	121.9%	119.8%	120.9%	115.6%	115.2%	113.8%			

Report of store that we manage directly in Japan

Each quarter	1Q	2Q	First Half 6 months	3Q	9 months	4Q	12 months
BOOKOFF same store	94.2%	95.0%	94.6%	99.1%	96.1%		
BOOKOFF all store	100.6%	101.4%	101.0%	103.1%	101.7%		
REUSE same store	95.1%	103.1%	99.0%	101.1%	99.9%		
REUSE all store	109.0%	120.2%	114.5%	117.1%	115.5%		

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Corporate Planning Department  
Tokyo stock exchange(1st section) code:3313